

Procurement Analysis

Analysis of the Procurement Portfolio

Purchasing goods and services make up a large part of costs in most organisations, often up to 70-80%. Procurement activities are normally handled through various organisation applications (for example: economic systems, ERP, e-Procurement, invoice flow, P-card, MRP and maintenance systems), and manual routines (for example through travel costs and cost refunds). This makes consolidation of the procurement portfolio difficult.

Do we really have control over the procurement portfolio? Firstventura offers the implementation of a detailed analysis of the procurement portfolio with the goal of finding savings opportunities.

The analysis consists of the following elements:

✓ Quantitative analysis of the procurement portfolio

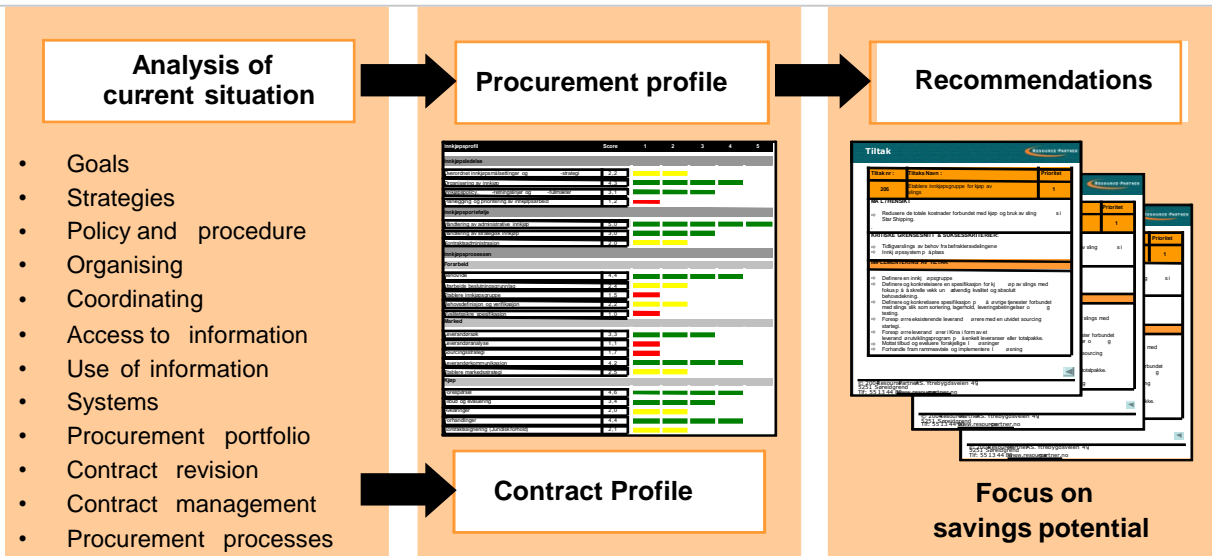
- Turnover and transaction volume by supplier
- Categorise the procurement portfolio (by purchasing area)
- Biggest Users
- Agreement cover
- Evaluation of agreement loyalty

✓ Qualitative analysis of the procurement portfolio

- Procurement strategies for various strategic purchases
- Procurement strategies for non-strategic purchases
- Organizing of the procurement function (centralised vs. Decentralised)

✓ List of all savings candidates in the procurement portfolio (sorted by potential)

When the analysis is completed, savings candidates will be classified by their economic savings potential, expected resource needs, and level of difficulty in achieving the savings.



Firstventura is a consulting firm that has a specialisation within the professional areas of cost management, purchasing and commercial project leadership. Our employees have backgrounds in law, economy, social science, technical and IT areas.

We deliver strategic and operational services, analyses, tools and courses to clients in the private and public sectors.



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